

ANNEXURE-1: PRE-PROPOSALS QUERIES FORMAT

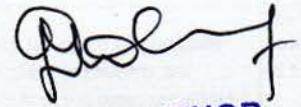
Sr. No.	RFP Page No.	RFP Clause No.	Clause Details	Query/ Suggestion/ Clarification	Reply
1		6. Pre-Qualification / Eligibility Criteria 16	Bidder should have Average Annual Turnover of Rs. 10 Crore (Rupees Ten Crores) in IT/ITeS Domain (related turnover) during last three financial years (i.e. 2019-20, 2020-21 and 2021-22)	Since, 2020 & 2021 years were lost due to COVID, we would request the department to consider last 5 financial years for this clause.	As per the decision of the Competent Authority, original RFP clause is maintained.
2		6. Pre-Qualification / Eligibility Criteria 17	The Bidder must have undertaken at least 3 (three) assignment(s) of a value not less than Rs. 1.00 crore each, of providing technical resources, for Technology Implementation or Software / application Development or Management and monitoring of IT projects.	We are a technology company and we have restrictions of showing the work orders / POs of our clients because of the NDA. We would request the department to consider our Auditor's letter with the Client and revenue information.	As per the decision of the Competent Authority, original RFP clause is maintained.
3		12.3 Technical Evaluation Criteria 25	Assignment(s) of a value not less than Rs. 1.00 crore each, of providing resources, for Technology implementation or software / Application Development or Management and Monitoring of IT projects: 3 to 4 assignments: 15 Marks 5 to 8 assignments: 17.5 Marks >9 assignments: 20 marks Additional assignments of same nature Provided that all these assignments shall not be of the period prior to 1st March 2019	Since, 2020 & 2021 years were lost due to COVID, we would request the department to consider last 5 financial years for this clause.	As per the decision of the Competent Authority, original RFP clause is maintained.
4		12.3 Technical Evaluation Criteria 25	CMMi client Experience: Experience of Manpower sourcing to CMMi Level 3 or above companies of a value not less than Rs. 1 crore. (Substantial and identifiable proof of CMMi certification of the client firm / company shall be submitted)	CMMi Level 5 certification supersedes the Level 3 & 4. We would request the department to change this evaluation criteria from cumulative to 15 marks only for Level 5.	As per the decision of the Competent Authority, original RFP clause is maintained.



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5	14	4.3.HR Management of outsourced resources	The deployed resources shall work on the payroll of the empaneled agency(is). The empaneled agency(is) shall manage the HR (Salary, PF, attendance, leaves, tour/travelling and other compliances) of the selected resources. PEGS shall only provide attendance of deployed resources to the respective agencies.	Any work related travel expenses which requires resources to travel away from their base location of posting, should be borne by PeGS.	Tour and Travel outside the U.T. of Puducherry will be reimbursed subject to prior approval of the PeGS.
6	15	4.5.Compliance, Documentation & Reporting to PeGS	Licenses: PeGS will not be responsible or liable for any infringements or unauthorized use of the licensed products by the Bidder in performance of any activity/obligations undertaken by the Bidder in terms of this RFP. In the event of any claims against the PeGS for any license related issues, the selected Bidder will have to act upon the same and all liabilities and claims whatsoever will have to be settled by the selected Bidder	We request you to confirm the availability of required hardware and software to resources, from PeGS	Necessary hardware and Software will be provided by the PeGS.



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7	16	PRE-QUALIFICATION / ELIGIBILITY CRITERIA	<p>Financial Turnover - Bidder should have Average Annual Turnover of Rs. 10 Crore (Rupees Ten Crores) in IT/Its Domain (related turnover) during last three financial years (i.e. 2019-20, 2020-21 and 2021-22)</p> <p>Documents Required - 1. Copy of balance sheet with Certificate from Statutory Auditor citing the revenue/ turnover from Hiring of Manpower business from IT/Its business for each financial year. (In case, the financial accounts of year 2021-22 are not audited, then bidder must declare that & submit the provisional statements signed by Statutory Auditor.)</p>	<p>The turnover clause is asked for Average Annual Turnover of Rs. 10 Crore and as per Document required the turnover in each financial year. both are contradict , hence request you to please provide clarity on this.</p>	<p>Average Annual Turnover of Rs.10 Crore in the last three financial year.</p>
8	24	TECHNICAL EVALUATION	<p>Turnover The bidder should have average annual turnover of INR 10 Crores in last 3 financial years (FY 19-20, FY 20-21, FY 21-22)</p> <p>Turnover INR 10 to 20 Crores = 10 Marks Above 20 to 50 Crores = 12.5 Marks Above INR 50 Crores = 15 Marks</p> <p>Copy of balance sheet with Certificate from Statutory Auditor citing the revenue/ turnover from Hiring of Manpower business or equivalent business for each financial year.(In case, the financial accounts of year 2021- 22 are not audited, then bidder must declare that & submit the provisional statements signed by Statutory Auditor.)</p>	<p>The turnover Pre-qualification criteria and turnover Technical evaluation criteria are contradict each other, as Technical evaluation criteria is allowed turnover from Manpower Business or equivalent business, please check and confirm</p> <p>Also, please confirm, can we consider software Support services /Development turnover in "equivalent business"</p>	<p>In case of equivalent business involved, Bidders are advised to submit necessary documents with due justification, which will be subject to further scrutiny.</p>
9	27	13. AWARD CRITERIA	<p>The Bidders secured Rank 2 and Rank 3 will also be eligible for providing their services provided they agree to provide services as per the rate quoted by Rank 1 Bidder.</p>	<p>How many bidder's will empanelment under this requirement please confirm</p>	<p>Please refer Clause 13 of RFP</p>
10	10	2. SCHEDULE OF RFP	<p>EMD Rs. 3lakhs (Rupees Three lakhs) to be paid online on pudutenders Portal</p>	<p>We request to department kindly allow the EMD exemption for those bidder's who are under MSME Category and avail MSME Certificate</p>	<p>Bidders should submit the relevant document with orders of the GOI.</p>



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11	53	ANNEXURE-5: FINANCIAL BID TEMPLATE	Form 9: Financial Proposal	Please confirm is there any restriction on Quotation for minimum or maximum percentage to quote	Confidential
12	63	ANNEXURE-12: IT HUMAN RESOURCE REQUIREMENT	ANNEXURE-12: IT HUMAN RESOURCE REQUIREMENT	We request to department kindly share Job details for required profiles.	Will be shared after empanellment.
13	13	4. SCOPE OF WORK	PeGS shall share the human resource requirement with the empaneled agency(ies) along with Job description. Minimum required qualification, desired skill sets and <i>Salary range</i> for the proposed resources shall be mentioned in the Job Descriptions provided by PeGS.	We request to department kindly share salary range of required profiles.	Will be shared after empanellment.
14	29	19. PENALTIES AND SERVICE LEVEL AGREEMENT (SLA)	Sharing of CV after screening, written test and technical interview 15 working days post sharing of requirement by PeGS Rs. 2500/- per position for each week delay. The CV's shared between 15th to 21st day and further will attract above penalty	The given penalty is on higher side request you to please reduce it to Rs. 1000/-	As per the decision of the Competent Authority, original RFP clause is maintained.
15	29	19. PENALTIES AND SERVICE LEVEL AGREEMENT (SLA)	Agency to ensure presence of minimum 50% of shortlisted candidates for the scheduled interviews. However, if agency has provided more than mandatory 5 CVs for each position, the SLA would be applicable till the requirement of only 5 CVs. On the day of interview Rs. 2500/- per position	The given penalty is on higher side request you to please reduce it to Rs. 1000/- per position	As per the decision of the Competent Authority, original RFP clause is maintained.
16	29	19. PENALTIES AND SERVICE LEVEL AGREEMENT (SLA)	Joining of each selected candidate Within 60 days from selection. Rs. 2500/- for each week delay.	The given penalty is on higher side request you to please reduce it to Rs. 500/- for each week delay.	As per the decision of the Competent Authority, original RFP clause is maintained.


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17	30	19. PENALTIES AND SERVICE LEVEL AGREEMENT (SLA)	Replacement of resources – Maximum replacement of resources allowed 20% of the total deployed in a year. Replacement beyond 20% in a year Rs. 25,000/- per resource	The given penalty is on higher side request you to please reduce it to Rs. 2000/- per resource	As per the decision of the Competent Authority, original RFP clause is maintained.
18	30	General Query		The given two days leaves are very less hence we request you to please allow the STATUTORY leaves to resources as per state law.	Does not arise
19	1	Terms of Reference Point No. 4: (Page 17) (Page 25)	Particulars: Financial Capability The bidder should have financial capability to handle the services by mobilizing Rs.25 lakhs per month in advance to disburse payment to the resources deployed for at least Two months without awaiting payment from PeGS Any Scheduled Banker's certificate to this effect to be produced	We request some commitment or timelines for the Payments.	Please Refer RFP Clause 35 (iii)
20	2	Terms of Reference Point No. 4:	Particulars: CMMi client Experience: Experience of Manpower sourcing to CMMi Level 3 or above companies of a value not less than Rs. 1 crore. (Substantial and identifiable proof of CMMi certification of the client firm / company shall be submitted) (Substantial and identifiable proof of CMMi For each one Project with CMMi Level 5 Client – 7.5 Marks For each One Project with CMMi Level 4 Client – 5 Marks.	Kindly change to customers of Govt (Central/State), Public Sectors or Undertakings.	As per the decision of the Competent Authority, original RFP clause is maintained.
21	3	Terms of Reference Point No. 2: (Page 25)	Particulars: Assignment(s) of a value not less than Rs. 1.00 crore each, of providing resources, for Technology implementation or software/Application Development or Management and Monitoring of IT projects: 3 to 4 assignments: 15 Marks 5 to 8 assignments: 17.5 Marks >9 assignments: 20 marks Additional assignments of same nature. Provided that all these assignments shall not be of the period prior to 1st March 2019.	Provided that all these assignments shall be of the period prior to 1st March 2022. (Need to c	As per the decision of the Competent Authority, original RFP clause is maintained.
22	4	EMD	We request EMD Exemption for the MSME		Bidders should submit the relevant document with orders of the GOI.


 (D. MOHAN KUMAR)
 CONVENOR (PeGS)